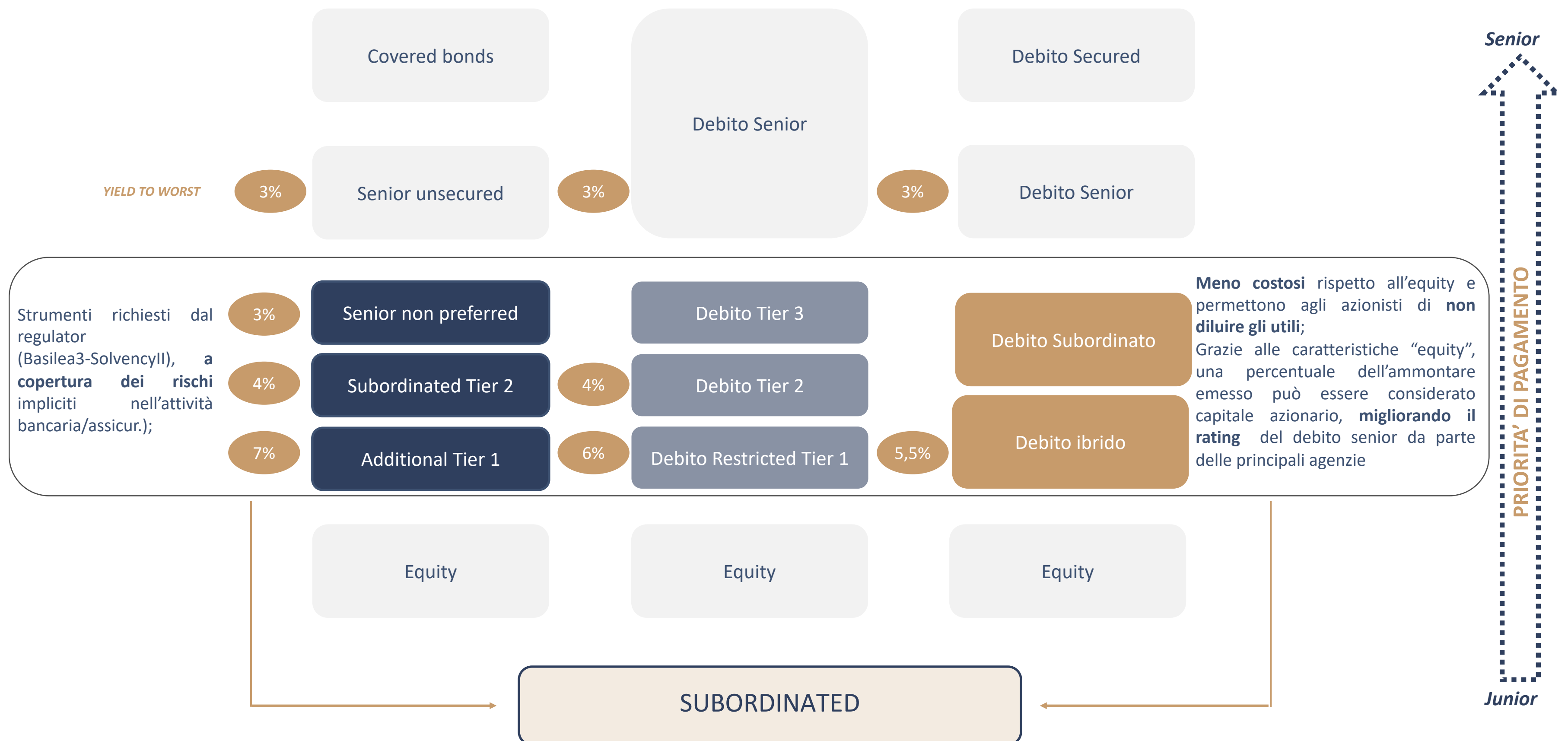


# I SUBORDINATI: OVERVIEW & OPPORTUNITA

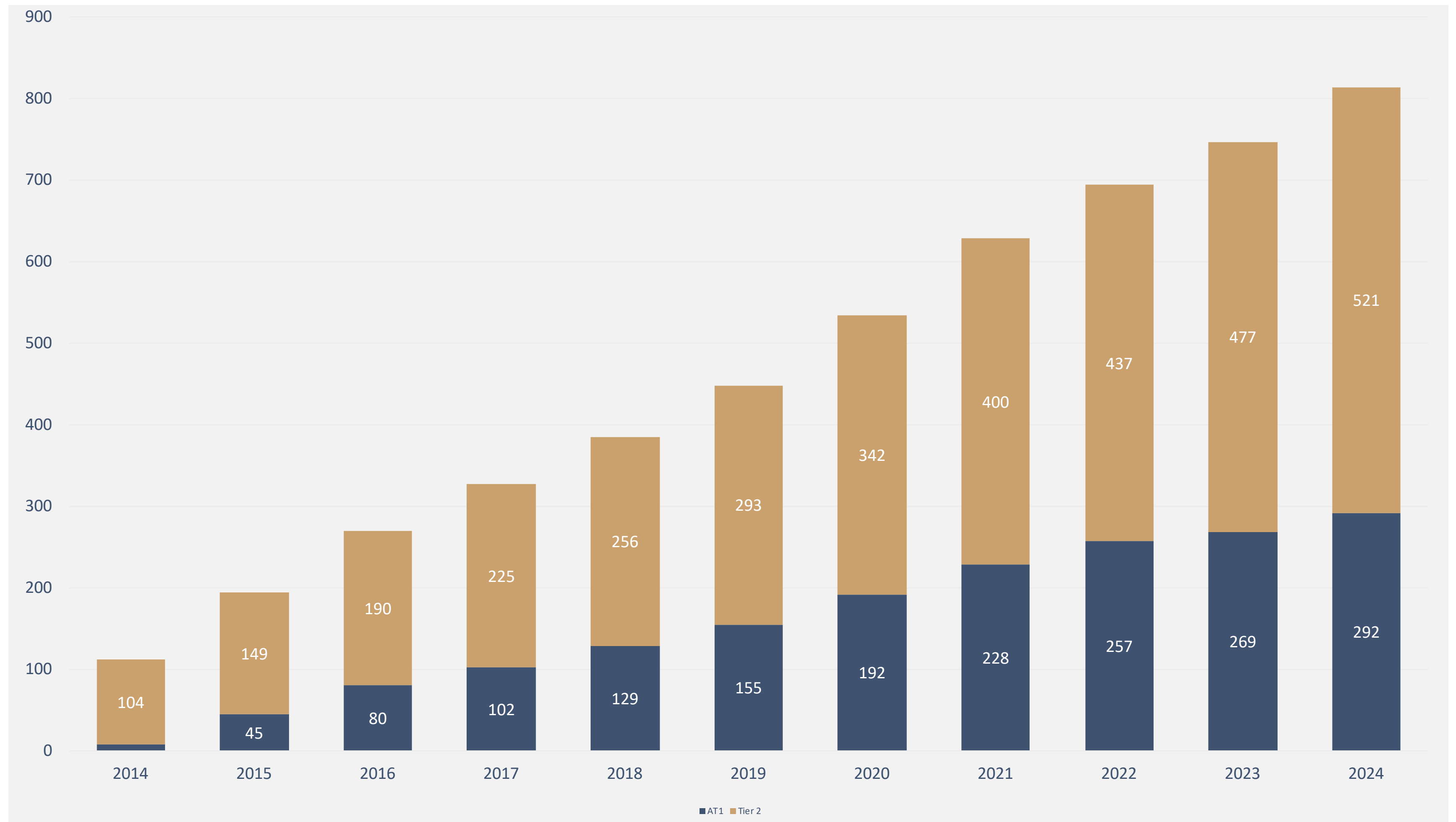
Febbraio 2025



# STRATEGIA DEDICATA PER UN'ASSET CLASS SOFISTICATA CON PERFORMANCE ATTRATTIVA



# IL MERCATO DEI SUBORDINATI: RENDIMENTI ELEVATI IN UN MERCATO IN ESPANSIONE

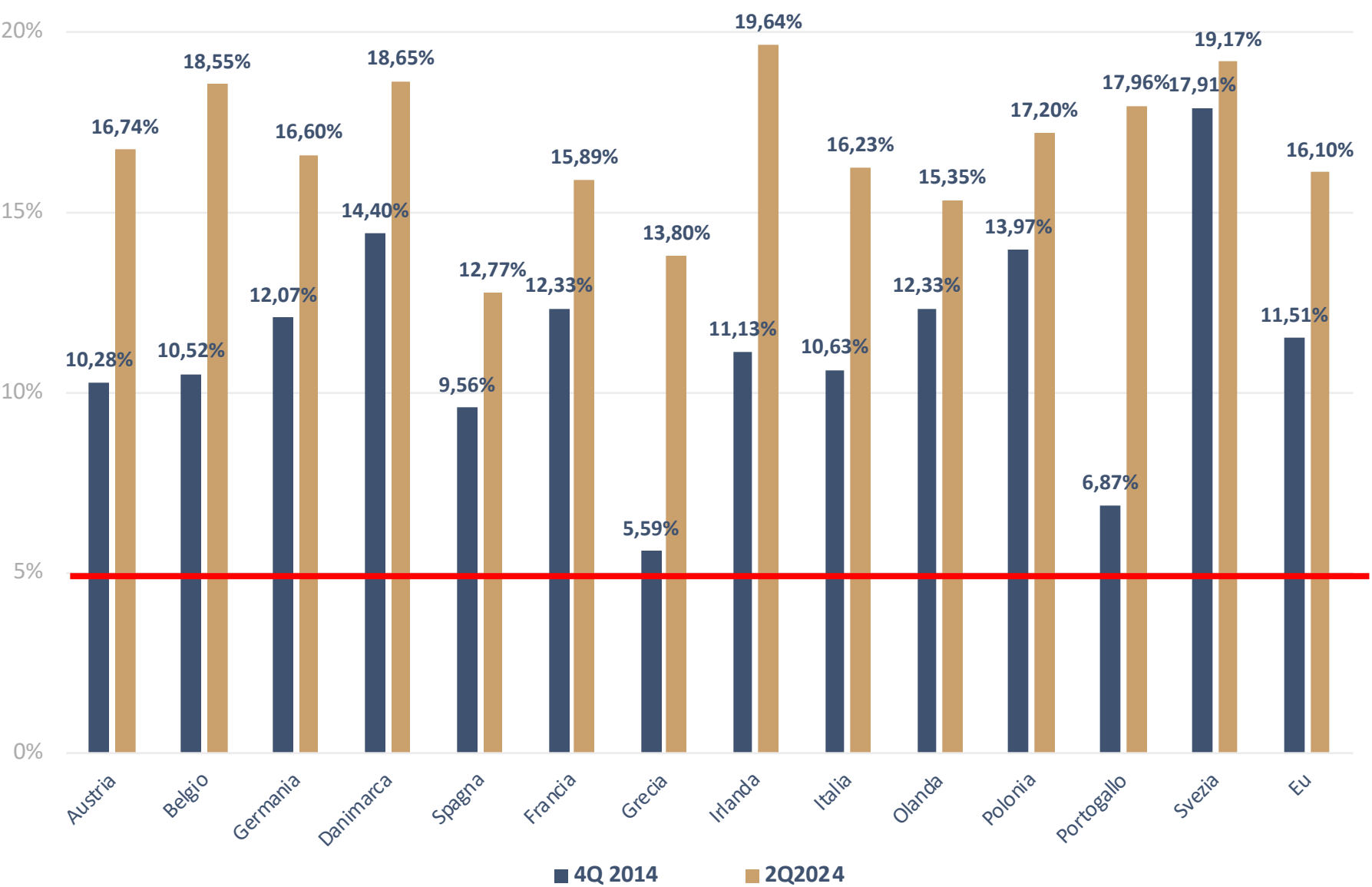


Fonte: Elaborazione Valori AM.

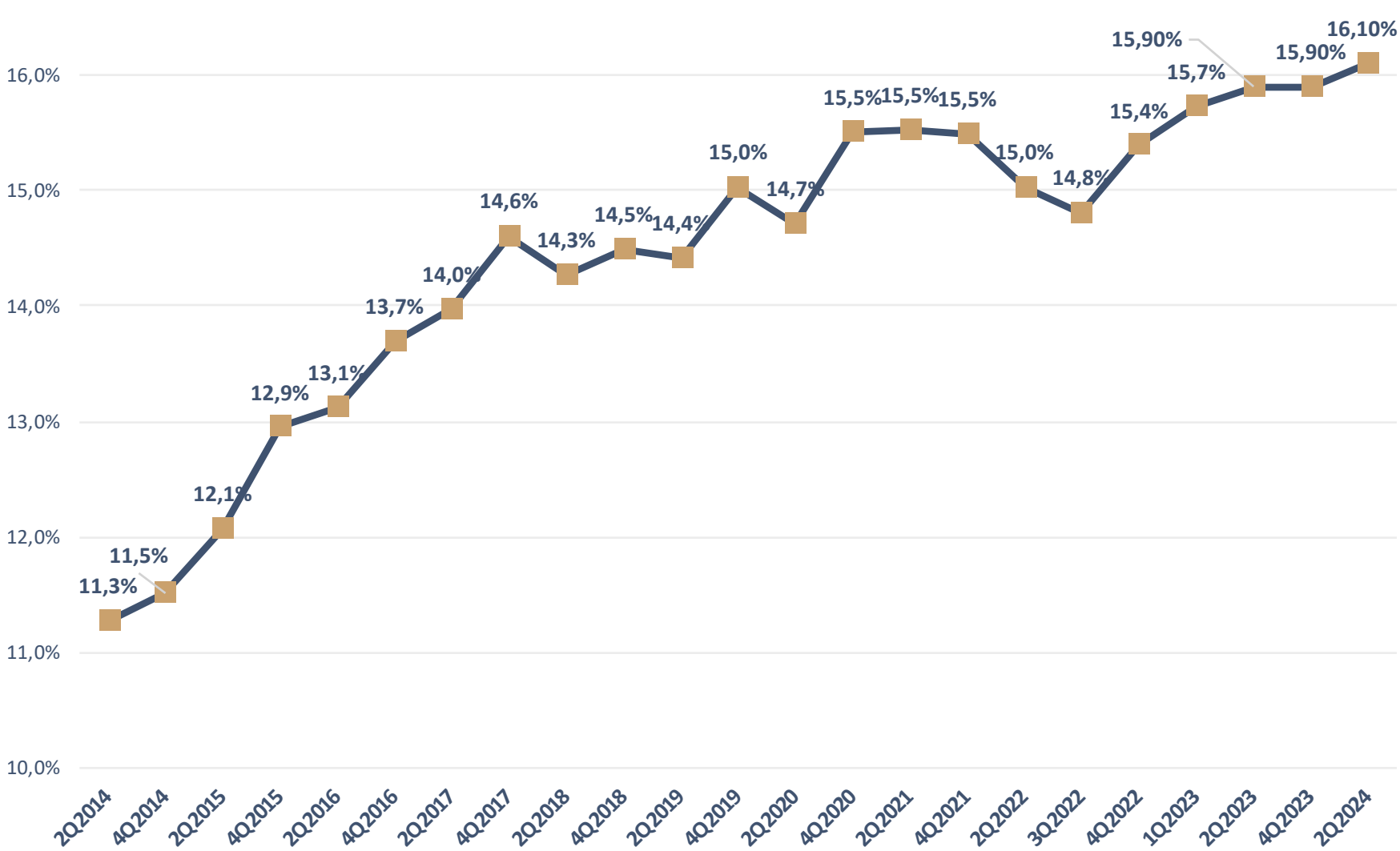


# FONDAMENTALI BANCARI SOLIDI PER AFFRONTARE L'INCERTEZZA DEL QUADRO MACRO

CET1 MEDIO PER PAESE



CET1 MEDIO AGGREGATO EU



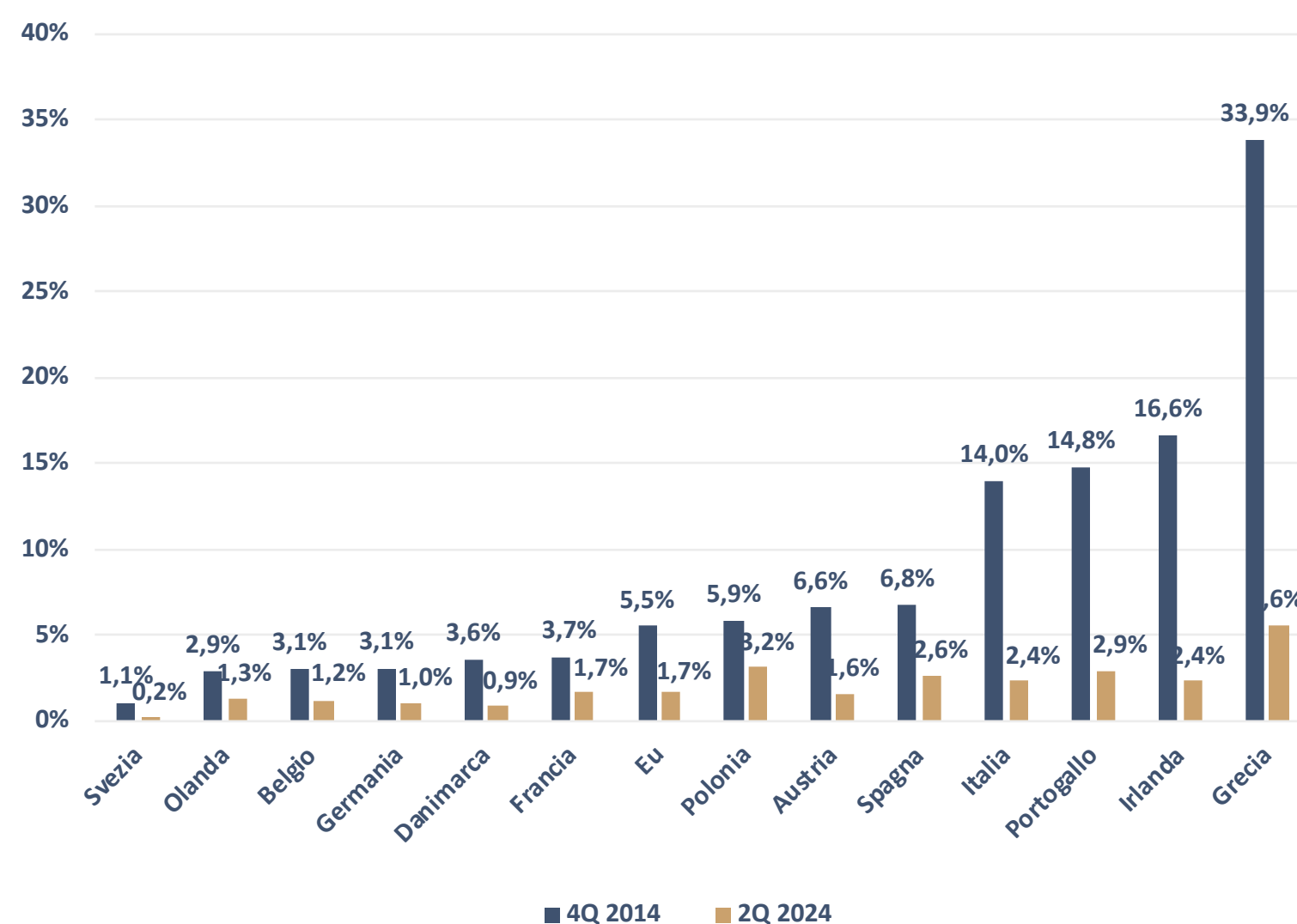
Fonte: EBA risk dashboard

Fonte: EBA risk dashboard



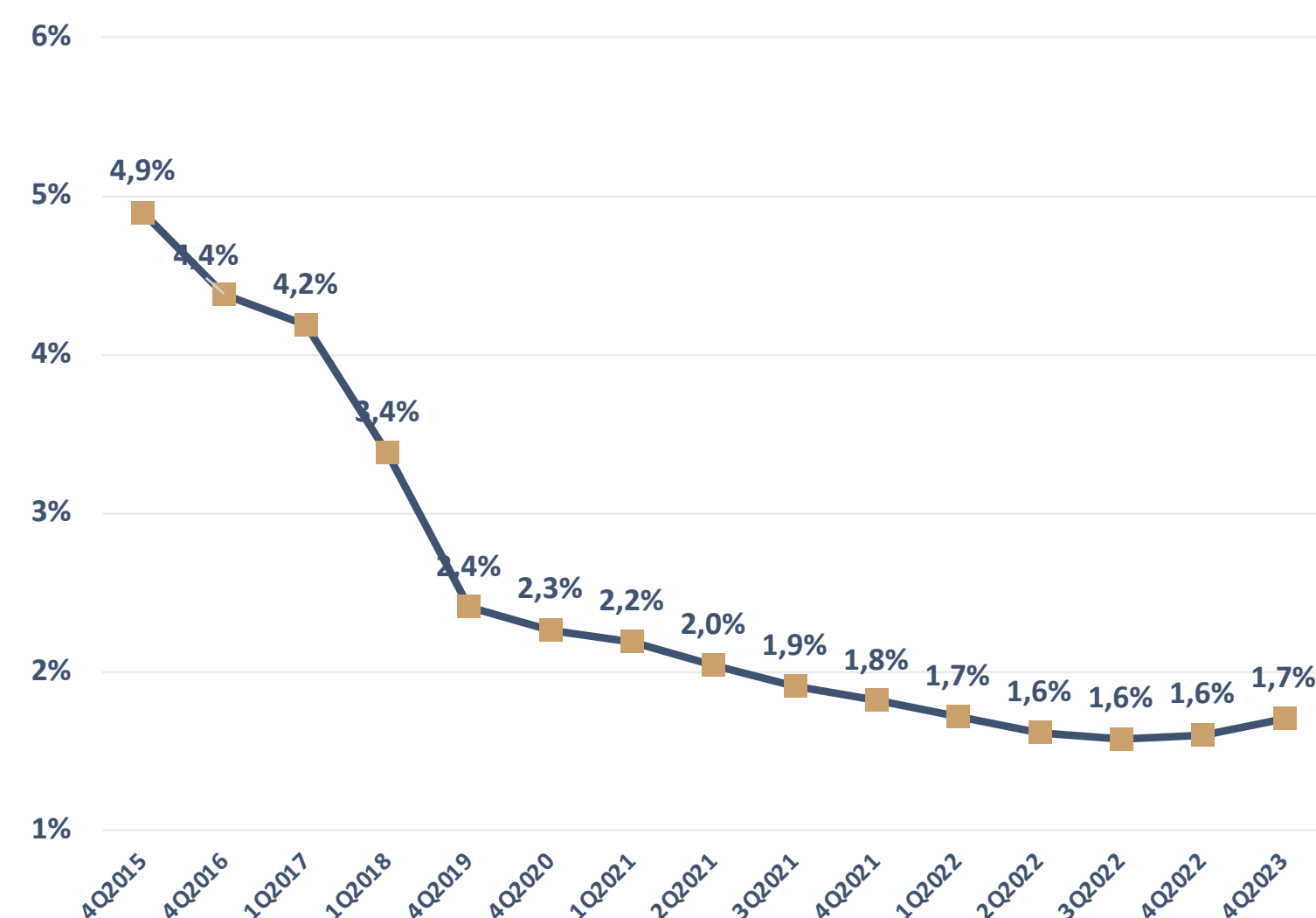
# ASSET QUALITY: CREDITI DETERIORATI AI MINIMI STORICI

NPL MEDIO PER PAESE



Fonte: EBA risk dashboard

NPL MEDIO AGGREGATO EU



Fonte: EBA risk dashboard

- ③ **Asset quality:** migliorata sensibilmente grazie alla spinta del regulator (**NPE ratio inferiore ai minimi storici**)
- ③ **Sensibile riduzione del gap dei Paesi della periferia** vs la media di sistema
- ③ Continuo focus sul **derisking da parte del sistema bancario**, con continue cessioni di portafogli di crediti NPE



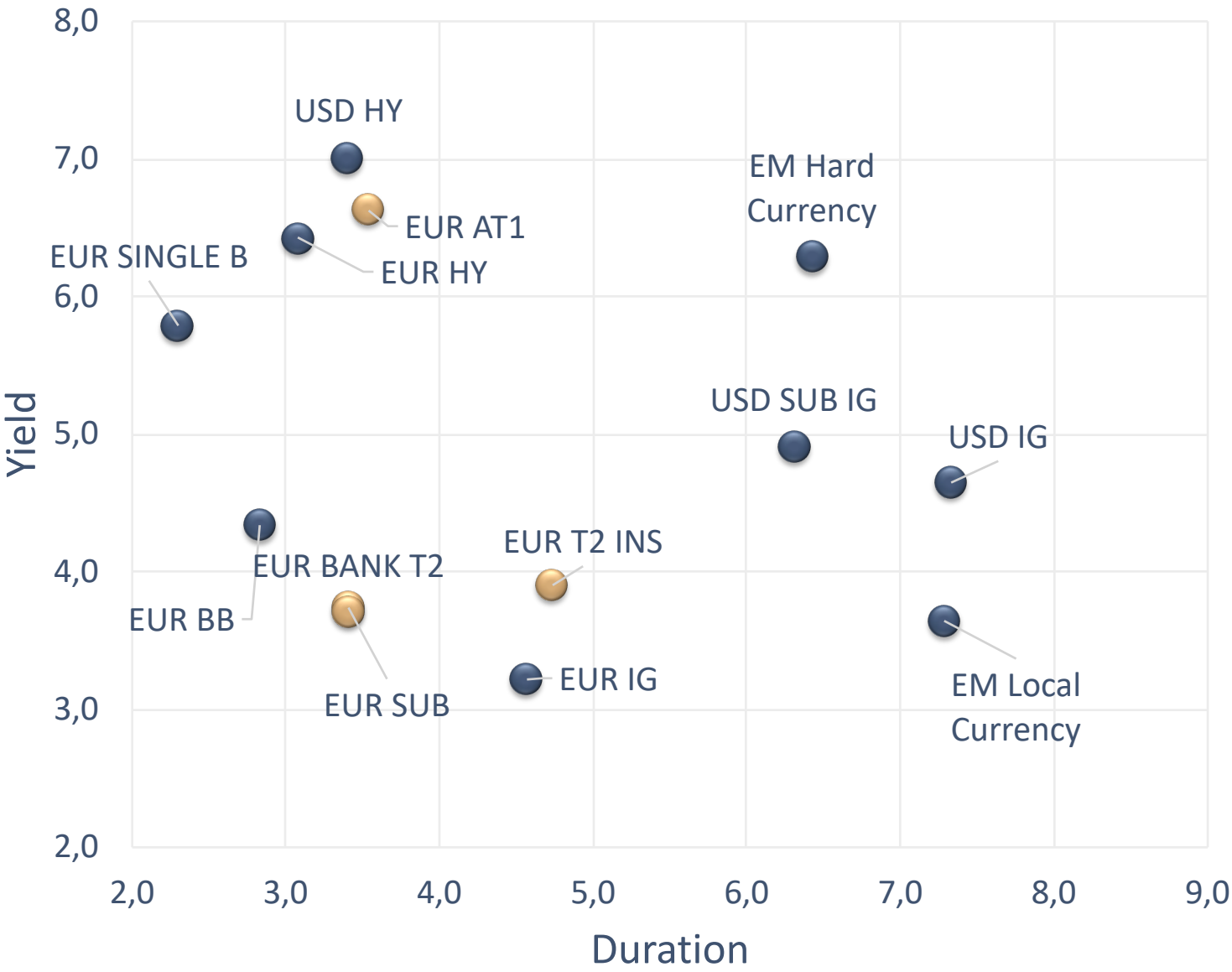
# PERCENTILE MODEL

|       |                      | 3Y           |     | 5Y           |     | 10Y          |     | 20Y          |     |               |               |                                  |              |
|-------|----------------------|--------------|-----|--------------|-----|--------------|-----|--------------|-----|---------------|---------------|----------------------------------|--------------|
|       |                      | Yield Spread |     | Yield Spread |     | Yield Spread |     | Yield Spread |     |               |               |                                  |              |
| Crn   | Average              | 60%          | 12% | 70%          | 14% | 71%          | 14% | 63%          | 13% | VALUATION     |               | VALUATION (>WEIGHT ON LONG END ) |              |
|       |                      |              |     |              |     |              |     |              |     | Yield         | Spread        |                                  |              |
| USD   | US IG                | 79%          | 2%  | 79%          | 3%  | 69%          | 5%  | 78%          | 1%  | CHEAP         | RICH          | CHEAP                            | RICH         |
|       | US HY                | 31%          | 2%  | 51%          | 1%  | 66%          | 1%  | 54%          | 2%  | NEUTRAL/CHEAP | RICH          | NEUTRAL/CHEAP                    | RICH         |
| EUR   | EUR IG               | 50%          | 12% | 61%          | 23% | 80%          | 27% | 58%          | 21% | NEUTRAL/CHEAP | NEUTRAL/RICH  | NEUTRAL/CHEAP                    | NEUTRAL/RICH |
|       | EUR HY               | 36%          | 9%  | 49%          | 13% | 73%          | 18% | 48%          | 17% | NEUTRAL/CHEAP | RICH          | NEUTRAL/CHEAP                    | NEUTRAL/RICH |
|       | EUR INS              | 34%          | 8%  | 56%          | 8%  | 75%          | 4%  | 45%          | 9%  | NEUTRAL/CHEAP | NEUTRAL/RICH  | NEUTRAL/CHEAP                    | NEUTRAL/RICH |
|       | EUR COCO             | 52%          | 22% | 48%          | 27% | 59%          | 26% | 59%          | 26% | NEUTRAL/CHEAP | NEUTRAL/RICH  | NEUTRAL/CHEAP                    | NEUTRAL/RICH |
|       | EUR TI               | 63%          | 65% | 59%          | 51% | 59%          | 51% | 58%          | 66% | NEUTRAL/CHEAP | NEUTRAL       | NEUTRAL/CHEAP                    | NEUTRAL/RICH |
|       | EUR HYBRID           | 27%          | 0%  | 43%          | 1%  | 43%          | 3%  | 43%          | 3%  | NEUTRAL/CHEAP | NEUTRAL/RICH  | NEUTRAL/CHEAP                    | NEUTRAL/RICH |
|       | EUR SUB              | 31%          | 10% | 55%          | 11% | 71%          | 10% | 71%          | 10% | NEUTRAL/CHEAP | NEUTRAL/RICH  | NEUTRAL/CHEAP                    | NEUTRAL/RICH |
| EM    | EM USD HC            | 48%          | 35% | 57%          | 36% | 78%          | 2%  | 79%          | 1%  | NEUTRAL/CHEAP | RICH          | NEUTRAL/CHEAP                    | RICH         |
|       | EM LATAM             | 49%          | 2%  | 57%          | 8%  | 74%          | 7%  | 80%          | 7%  | NEUTRAL/CHEAP | RICH          | NEUTRAL/CHEAP                    | RICH         |
|       | EM LOCAL CNRCY LATAM | 96%          | 75% | 98%          | 75% | 99%          | 1%  | 96%          | 5%  | CHEAP         | NEUTRAL/CHEAP | CHEAP                            | RICH         |
|       | EM LOCAL ASIA        | 20%          | 30% | 2%           | 6%  | 1%           | 40% | 1%           | 25% | RICH          | RICH          | NEUTRAL/CHEAP                    | RICH         |
| GBP   | GBP IG               | 65%          | 2%  | 2%           | 6%  | 1%           | 40% | 72%          | 5%  | NEUTRAL/CHEAP | RICH          | NEUTRAL/CHEAP                    | RICH         |
|       | GBP HY               | 29%          | 75% | 49%          | 75% | 66%          | 75% | 66%          | 70% | NEUTRAL/CHEAP | RICH          | NEUTRAL/CHEAP                    | RICH         |
|       | GBP TI               | 66%          | 75% | 78%          | 75% | 83%          |     | 83%          |     | CHEAP         | 0             | CHEAP                            | NEUTRAL/RICH |
| RATES | USGG2YR Index        | 56%          |     | 71%          |     | 85%          |     | 87%          |     | CHEAP         |               | CHEAP                            |              |
|       | USGG10YR Index       | 97%          |     | 98%          |     | 99%          |     | 96%          |     | CHEAP         |               | CHEAP                            |              |
|       | USGG30YR Index       | 98%          |     | 99%          |     | 99%          |     | 97%          |     | CHEAP         |               | CHEAP                            |              |
|       | GTDEM2YR Corp        | 49%          |     | 66%          |     | 83%          |     | 78%          |     | NEUTRAL/CHEAP |               | CHEAP                            |              |
|       | GTDEM10YR Corp       | 85%          |     | 90%          |     | 95%          |     | 72%          |     | CHEAP         |               | CHEAP                            |              |
|       | GTDEM30YR Corp       | 93%          |     | 95%          |     | 98%          |     | 71%          |     | CHEAP         |               | CHEAP                            |              |
|       | GTITL2YR Corp        | 39%          |     | 60%          |     | 79%          |     | 67%          |     | NEUTRAL/CHEAP |               | NEUTRAL/CHEAP                    |              |
|       | GTITL10YR Corp       | 44%          |     | 63%          |     | 81%          |     | 49%          |     | NEUTRAL/CHEAP |               | NEUTRAL/CHEAP                    |              |
|       | GTITL30YR Corp       | 58%          |     | 73%          |     | 86%          |     | 52%          |     | NEUTRAL/CHEAP |               | CHEAP                            |              |



# MARKET UPDATE

## RELATIVE VALUE ASSET CLASS



## PERFORMANCE

| ASSET CLASS          | PRICE  | GENNAIO | YTD   | 2024   |
|----------------------|--------|---------|-------|--------|
| CORP IG EUR          | 259.6  | 0.64%   | 0.65% | 4.74%  |
| CORP IG EUR 1-3 YRS  | 207.0  | 0.44%   | 0.43% | 5.26%  |
| CORP IG USD          | 3317.7 | 0.64%   | 0.86% | 2.13%  |
| CORP IG USD 1-3 YRS  | 188.2  | 0.45%   | 0.54% | 5.28%  |
| HY EUR               | 481.8  | 0.43%   | 0.59% | 9.14%  |
| HY USD               | 2717.7 | 1.18%   | 1.29% | 8.19%  |
| SUB EUR              | 311.5  | 0.94%   | 0.96% | 6.79%  |
| COCO                 | 212.1  | 1.60%   | 1.35% | 10.63% |
| GLOBAL BOND USD      | 488,7  | 1,77%   | 3,67% | 5,72%  |
| EURO AGGREGATE INDEX | 244.7  | 0.43%   | 0.38% | 2.63%  |
| BOFA MONETARIO EURO  | 152.2  | 0.23%   | 0.24% | 3.66%  |
| GOVIES EUR 1-3 YRS   | 183.9  | 0.30%   | 0.28% | 3.22%  |
| BTP AGGREGATE INDEX  | 295.8  | 0.44%   | 0.40% | 5.26%  |

Fonte: Valori AM, dati al 4/2/2024

- Significativa dispersione tra i comparti nel mondo fixed income: molti risultano fair/expensive in termini di spread;
- I bond AT1 offrono rendimenti simili all'HY singola B, mentre il debito T2 è tornato pari rispetto al corporate HY BB;



# MATRIX PERFORMANCE SPREAD

## Coco

| Rates By Spread | 1.93% | 2.30% | 2.74% | 3.18% | 3.69% | 4.28%  |
|-----------------|-------|-------|-------|-------|-------|--------|
| 274.4           | 9.81% | 8.77% | 7.52% | 6.28% | 4.83% | 3.16%  |
| 288.8           | 9.40% | 8.36% | 7.11% | 5.87% | 4.42% | 2.75%  |
| 304.0           | 8.97% | 7.93% | 6.68% | 5.44% | 3.99% | 2.32%  |
| 320.0           | 8.52% | 7.47% | 6.23% | 4.98% | 3.54% | 1.86%  |
| 336.0           | 8.06% | 7.02% | 5.77% | 4.53% | 3.08% | 1.41%  |
| 352.8           | 7.59% | 6.54% | 5.29% | 4.05% | 2.61% | 0.93%  |
| 370.4           | 7.08% | 6.04% | 4.79% | 3.55% | 2.11% | 0.43%  |
| 389.0           | 6.56% | 5.51% | 4.27% | 3.02% | 1.58% | -0.09% |

## Lower t2

| Rates By Spread | 1.71% | 1.95% | 2.21%  | 2.48%  | 2.78%  | 3.11%  |
|-----------------|-------|-------|--------|--------|--------|--------|
| 110.0           | 6.77% | 5.84% | 4.78%  | 3.71%  | 2.52%  | 1.19%  |
| 130.0           | 5.97% | 5.04% | 3.98%  | 2.91%  | 1.72%  | 0.39%  |
| 150.0           | 5.17% | 4.24% | 3.18%  | 2.11%  | 0.92%  | -0.41% |
| 170.0           | 4.37% | 3.44% | 2.38%  | 1.31%  | 0.12%  | -1.21% |
| 190.0           | 3.57% | 2.64% | 1.58%  | 0.51%  | -0.68% | -2.01% |
| 200.0           | 3.17% | 2.24% | 1.18%  | 0.11%  | -1.08% | -2.41% |
| 220.0           | 2.37% | 1.44% | 0.38%  | -0.69% | -1.87% | -3.21% |
| 240.0           | 1.57% | 0.64% | -0.42% | -1.48% | -2.67% | -4.01% |

## EUR IG

| Rates By Spread | 1.92% | 2.11% | 2.32% | 2.53% | 2.76% | 3.01%  |
|-----------------|-------|-------|-------|-------|-------|--------|
| 78.0            | 5.61% | 4.87% | 4.06% | 3.25% | 2.37% | 1.41%  |
| 83.9            | 5.38% | 4.64% | 3.84% | 3.03% | 2.14% | 1.18%  |
| 90.2            | 5.14% | 4.40% | 3.59% | 2.78% | 1.90% | 0.94%  |
| 97.0            | 4.87% | 4.14% | 3.33% | 2.52% | 1.64% | 0.68%  |
| 103.8           | 4.61% | 3.87% | 3.07% | 2.26% | 1.38% | 0.41%  |
| 111.1           | 4.33% | 3.59% | 2.78% | 1.98% | 1.09% | 0.13%  |
| 118.8           | 4.03% | 3.29% | 2.48% | 1.68% | 0.79% | -0.17% |
| 127.1           | 3.71% | 2.97% | 2.16% | 1.35% | 0.47% | -0.49% |

## EUR HY

| Rates By Spread | 1.60%  | 1.88% | 2.21% | 2.55% | 2.93% | 3.37%  |
|-----------------|--------|-------|-------|-------|-------|--------|
| 230.4           | 10.19% | 9.44% | 8.57% | 7.69% | 6.69% | 5.53%  |
| 256.0           | 9.51%  | 8.77% | 7.89% | 7.02% | 6.01% | 4.85%  |
| 284.4           | 8.76%  | 8.02% | 7.14% | 6.27% | 5.26% | 4.10%  |
| 316.0           | 7.93%  | 7.19% | 6.31% | 5.43% | 4.43% | 3.27%  |
| 347.6           | 7.10%  | 6.35% | 5.48% | 4.60% | 3.59% | 2.43%  |
| 382.4           | 6.18%  | 5.44% | 4.56% | 3.68% | 2.68% | 1.52%  |
| 420.6           | 5.17%  | 4.43% | 3.55% | 2.67% | 1.67% | 0.51%  |
| 462.7           | 4.06%  | 3.32% | 2.44% | 1.56% | 0.56% | -0.60% |

## EM USD

| Rates By Spread | 4.04%  | 4.30%  | 4.58% | 4.85%  | 5.14%  | 5.45%  |
|-----------------|--------|--------|-------|--------|--------|--------|
| 158.2           | 11.67% | 10.26% | 8.75% | 7.25%  | 5.65%  | 3.96%  |
| 175.8           | 10.71% | 9.29%  | 7.79% | 6.28%  | 4.69%  | 3.00%  |
| 195.3           | 9.64%  | 8.22%  | 6.72% | 5.21%  | 3.62%  | 1.93%  |
| 217.0           | 8.45%  | 7.03%  | 5.53% | 4.02%  | 2.43%  | 0.74%  |
| 238.7           | 7.26%  | 5.84%  | 4.34% | 2.83%  | 1.24%  | -0.45% |
| 262.6           | 5.95%  | 4.54%  | 3.03% | 1.53%  | -0.07% | -1.75% |
| 288.8           | 4.51%  | 3.10%  | 1.59% | 0.09%  | -1.50% | -3.19% |
| 317.7           | 2.93%  | 1.52%  | 0.01% | -1.49% | -3.08% | -4.77% |

## US HY

| Rates By Spread | 3.40%  | 3.87% | 4.39% | 4.92% | 5.51%  | 6.17%  |
|-----------------|--------|-------|-------|-------|--------|--------|
| 178.5           | 11.15% | 9.98% | 8.65% | 7.31% | 5.82%  | 4.15%  |
| 202.9           | 10.54% | 9.37% | 8.03% | 6.70% | 5.20%  | 3.53%  |
| 230.6           | 9.84%  | 8.67% | 7.33% | 6.00% | 4.50%  | 2.83%  |
| 262.0           | 9.04%  | 7.87% | 6.54% | 5.20% | 3.71%  | 2.03%  |
| 293.4           | 8.25%  | 7.08% | 5.74% | 4.41% | 2.91%  | 1.24%  |
| 328.7           | 7.36%  | 6.19% | 4.85% | 3.52% | 2.02%  | 0.35%  |
| 368.1           | 6.36%  | 5.19% | 3.85% | 2.52% | 1.02%  | -0.65% |
| 412.3           | 5.24%  | 4.07% | 2.73% | 1.40% | -0.10% | -1.77% |



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